STAETITE® FASTENERS

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We faced a critical choice: abandon our core systems or find a way to modernise them. The stakes couldn't have been higher

James Tacey, CEO, Staetite Fasteners

Modernising Systems for Business Advantage

Overview

When older technology threatens key client relationships, strategic modernisation becomes imperative. This reality confronted Staetite Fasteners, a leading provider of industrial fasteners, as their heritage ERP system began impacting business operations and client satisfaction.

"Our heritage systems were holding us back from meeting client expectations. After an unsuccessful migration attempt, we needed a partner who truly understood both our technology and our business goals," says Anne Knibbs, CFO, Staetite Fasteners.

A failed platform migration had left Staetite at a crossroads with their IBM Power Systems-based ERP system. While the existing RPG-based application had served them well for years, its limitations in handling EDI and multi-currency transactions were creating business challenges with major export clients. What initially seemed like an insurmountable technical challenge became an opportunity for strategic transformation.

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Precision in Modernisation

OneTeam IT designed a solution that preserved decades of refined business logic while introducing modern capabilities. Through careful analysis and strategic planning, we delivered:

✓ **Seamless EDI integration**

✓ **Multi-currency reconciliation automation**

✓ **Enhanced security**

✓ **Modern operating system capabilities**

✓ **Advanced performance and reliability**

✓ **Industry-standard code base for broader developer familiarity**

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Success meant more than just technical upgrades - it required deep understanding of Staetite's business processes and goals.

Denis Vaughan, OneTeam IT.
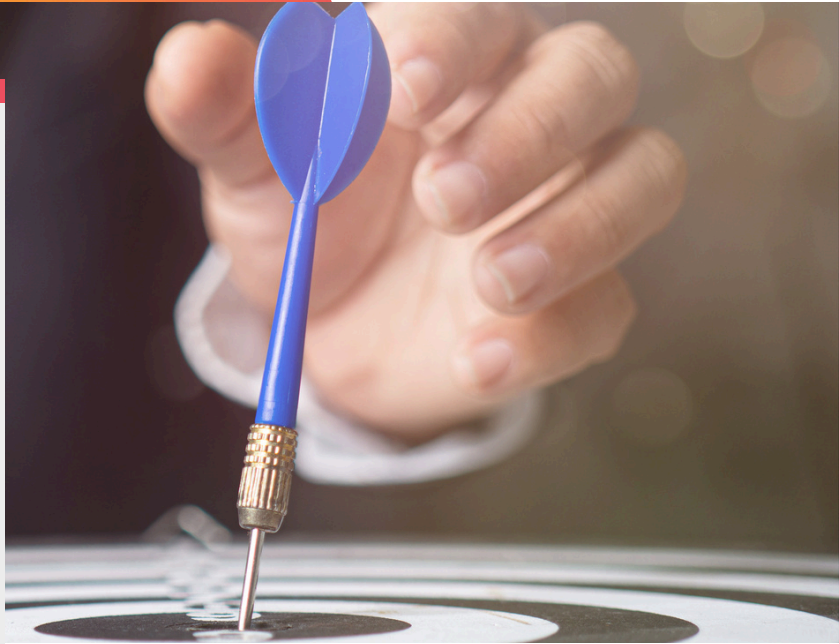
Measurable Business Impact

The transformation yielded immediate results across all key metrics. Processing efficiency accelerated, reducing forecasting time from two days a week to just two hours, leading to significant internal savings. System reliability reached unprecedented levels. A major client, who had considered reducing their business due to process limitations, not only stayed but expanded their relationship. The modernised system's improved capabilities opened doors to new business opportunities while strengthening existing partnerships.

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This wasn't just a system upgrade - it was a business transformation. OneTeam IT helped us turn a potential crisis into a competitive advantage

says James Tacey, CEO, at Staetite Fasteners.

About Staetite Fasteners

Staetite Fasteners stands among Australia's premier industrial fastener providers, combining manufacturing excellence with cutting-edge systems. Their commitment to quality and innovation ensures reliable delivery of critical components to manufacturers across the Asia-Pacific region.

Embracing Modern Capabilities

With modern EDI processing and multi-currency operations now in place, the company's teams can focus on business growth rather than system limitations. The modernised platform handles complex international transactions seamlessly, while maintaining the reliability that clients depend on.

Accelerating Forward

Staetite and OneTeam IT's partnership continues to yield new opportunities for innovation. Ongoing initiatives focus on expanding digital capabilities, enhancing client integration options, and optimising system performance. This forward-looking approach ensures Staetite remains competitive in an increasingly digital marketplace.

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